Justin Hickey

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SUMMARY

Recent MBA graduate seeking a position with growth potential in a driven organization. An idea motivated individual who can turn concepts into reality. Outstanding leadership skills, analytical ability and problem solving skills with competencies including:

*Customer management *Cross-Cultural relations *Direct mail *Web design

*Statistical analysis *Information Technology *AutoCAD

EXPERIENCE MINISTRY OF TRANSPORT, PECS, HUNGARY

Summer 2003 Consultant, Ohio University Multidisciplinary Action Project

- Advised The Ministry of European Union ascension regulations to meet May 2004 deadline.
- Formed liaison group between American and Hungarian participants in which cultural issues and team progress were reviewed with faculty daily.
- Inspected key Hungarian railway sites referenced for European Union compliance and developed recommendations based on efficiency, use of technology, and employee allocation.

Winter 2002

AMERICAN FLAGS AND POLES, MARIETTA, OH

Consultant, Ohio University Multidisciplinary Action Project

- Created marketing plan forecasted to increase sales by 15% and developed a strategy that addressed key growth hurtles: seasonality, location, and product placement.
- Developed operational plan detailing: floor plans, personnel, and legal issues facing the business.
- Designed, and deployed the first website for American Flags and Poles.

Winter 2001

HOGESCHOOL VAN UTRECHT, UTRECHT, NETHERLANDS

Consultant, Ohio University Communication Systems Management Exchange

- Multidisciplinary coursework including: European Media Studies, Graphic Design of User Interfaces, and JavaScript.
- Culminating project involving the conceptualization and completion of a dynamic web based application.
- Lead relations between the Communication Systems Management faculty and the Hogeschool Van Utrecht as Ambassador.

Summer 2000 CORECOMM, COLUMBUS, OH

Analyst, Customer Operations Department

- Reported call trends and billing information to department heads.
- Planned and created an Access reporting tool to track CoreComm representatives.
- Maintained historical data set describing call center activities.

1998-2002

LARSON ENTERPRISES, COLUMBUS, OH

Associate

- Pursued sales leads with potential customers.
- Administered a direct mailing promotion through database management.
- Management responsibility during rotation for Columbus location.

EDUCATION

OHIO UNIVERSITY, ATHENS, OH

College of Business

Master of Business Administration, August 2003

- Emphasis in Management Information Systems
- Awarded Graduate Assistant Scholarship

College of Communication

BS in Communication Systems Management, July 2001

- Minor in Business
- Emphasis in Law

- **ADDITIONAL** Managed my Eagle Scout landscaping project involving 9 people and 80 service hours.
 - Webmaster and Product Designer for Customized Solutions, a modern furniture company.